



family &
community services
ratonga ā-whānau, ā-hapori
A service of the Ministry of Social Development

Funding for Outcomes project

AN OVERVIEW

***Improving the way government funds
community, iwi and Māori organisations***

Background

-  Project arose as one response to the findings of Community and Voluntary Sector Working party 2001.
-  The Working Party identified major issues that needed to be addressed to improve the way government funds and contracts with community, iwi and Maori organisations.
-  Established in late 2003 as a mechanism for government agencies to collaborate in contracting with NGO sector.

Background

- ✿ An approach that enables integrated services funded by several government (and non-government) agencies to be specified in one contract.
- ✿ The FfO project was established to:
 - ✿ Speed up process in developing and implementing integrated approaches
 - ✿ Reduce compliance costs for providers
 - ✿ Identify success factors in achieving improved practices

About Funding for Outcomes

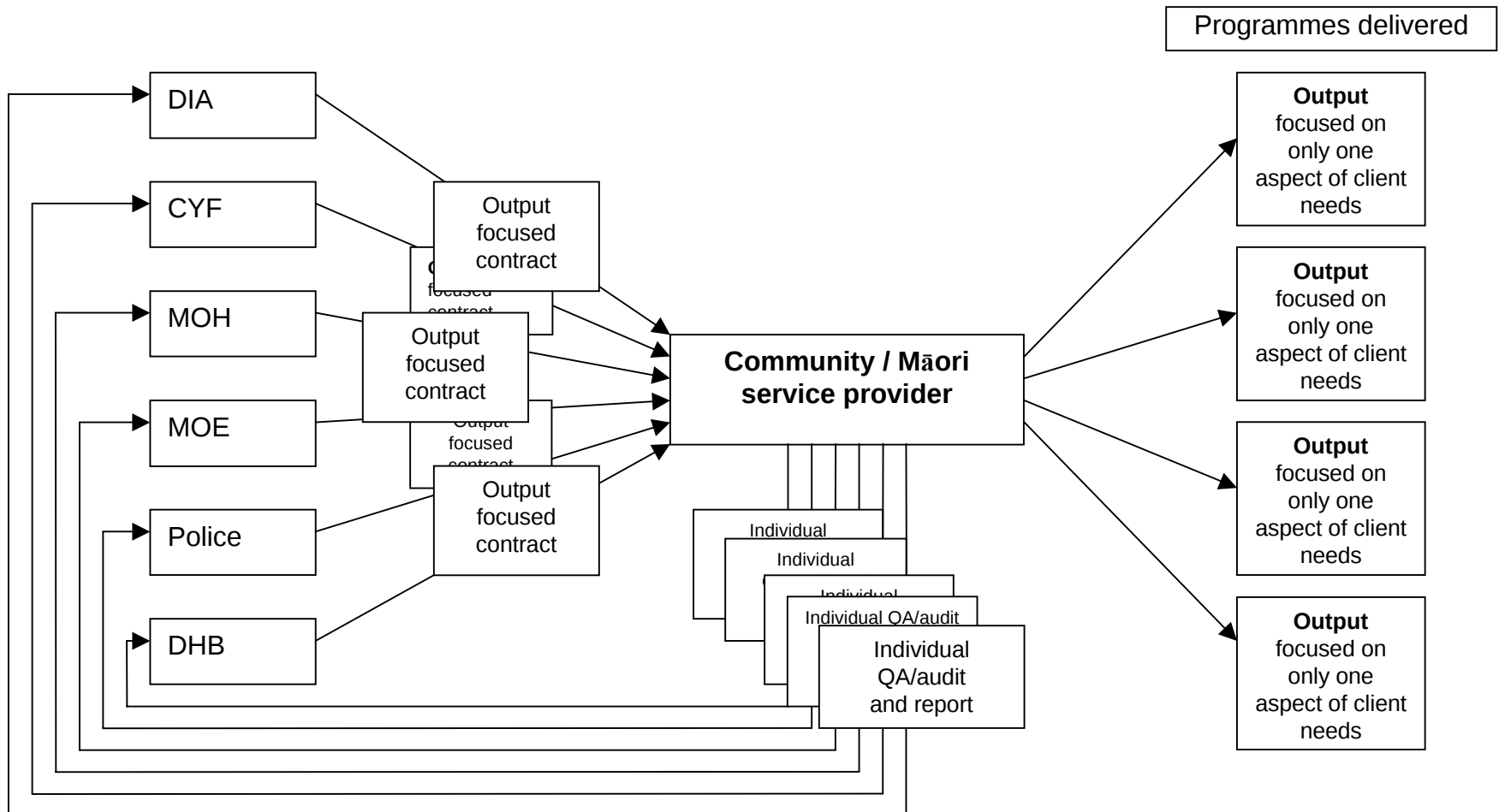
-  Has Cabinet mandate
-  Works best with groups delivering holistic services to a specific or targeted population.
-  Does not bring new funding to participating groups
-  Does not seek a 'one size fits all' answer – a range of responses will be needed
-  Focuses on the results of service delivery “is anyone better off and how”?

Criteria

-  Risk assessment does not identify any significant issues
-  Has contracts with two or more government agencies
-  Delivers services that can be brought together into a coherent package
-  FfO Contract Advisor availability
-  Provider is Maori, iwi or community based delivering services for clients with multiple needs.
-  Contributes to balanced geographical spread

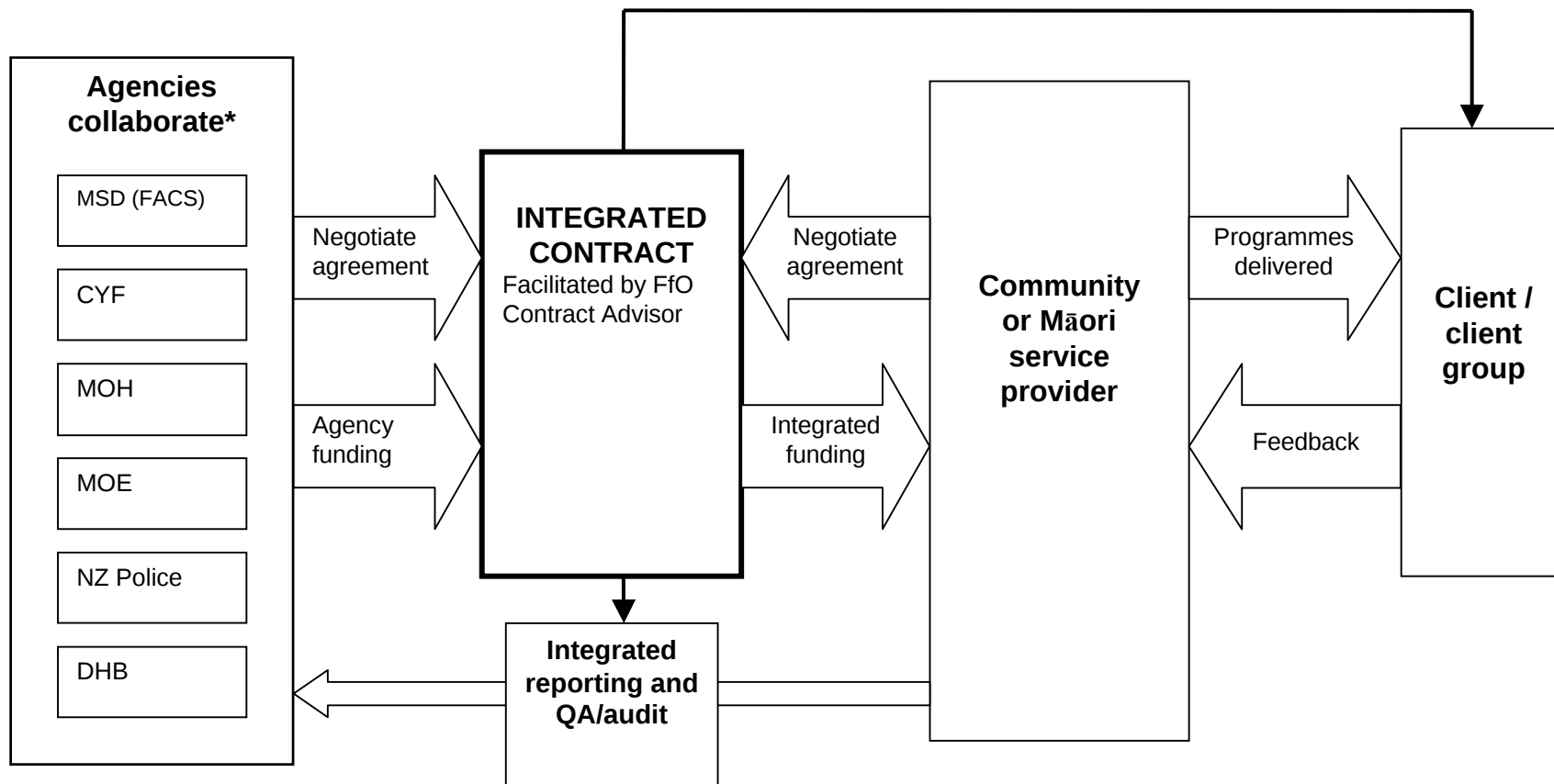
Funding for Outcomes project

The process involves moving from this...



Funding for Outcomes project

To this integrated approach...



*Relationship Manager - One agency takes on the relationship manager (lead funder) role: i.e. takes responsibility for ongoing management of the integrated contract and the relationship between provider and funding agencies

Contract Reporting and Monitoring

-  Six monthly reporting – designed to reflect the full service
-  Inclusive of data and narrative
-  Reports sent to appointed Relationship Manager who distributes to other funders
-  Six monthly Review Meetings

Participants

-  Funding for Outcomes Contract Advisor
-  Provider
-  Funders
-  Integrated Contract Relationship Manager –
nominated to represent funders on issues
related to integrated contracts

Benefits

-  Fosters and improves collaboration
-  Funding is transparent
-  Increases sharing of information including a better understanding of co-funders work and the whole service the provider delivers
-  Consolidating quality assurance

Benefits

-  Better match between what providers do and what's in their contract
-  Promoting more effective use of resources
-  Clients have a better chance of having all of their needs met
-  Contract for three years – giving greater certainty

Benefits

-  Enables all parties to have a better understanding of the results sought
-  Reports better reflecting achievements
-  Greater opportunities for strategic planning and staff retention ie 3 year contracts

Tools

-  Working Together Charter
-  Standard terms and conditions (agreed by all participating Govt. Agencies)
-  Long-Form Integrated Contract (over \$200K)
-  Short-Form (under 200K)
-  Deed of variation

Barriers

-  Time intense
-  Full engagement of parties
-  Contract managers not having mandate
-  Pilots and new initiatives
-  Databases
-  The train carriage effect

Achievements

- ✚ Worked with a significant number of government agencies and a small number of non-government funders
- ✚ 24 integrated contracts currently in place and being monitored six-monthly
- ✚ Plus 27 currently in development
- ✚ 9 Waiting List
- ✚ Approximately 230 contracts into 24 and 27 (above) integrated contracts

Achievements

- ✿ Development and distribution of Integrated Contracts Procedure manual
- ✿ Procedure manual available online:
<http://www.familyservices.govt.nz/our-work/community-development/funding-for-outcomes.html>
- ✿ Training workshops for funders held Auckland, Hamilton, Wellington and Christchurch in May 2007
- ✿ Ongoing annual training planned